

AGRINET UGANDA LIMITED

PROGRESS REPORT FOR THE MONTH OF SEPTEMBER 2009

1. IBM PERFORMANCE

(a) EXCEL HORT CONSULT NETWORK

During the month of September, the MAC identified and engaged in a number of local deals, the most significant one being supply of potato seed to a buyer. Rose Atukwatse, a trade agent with the company worked with prospective IBMs in Kamuganguzi to mobilize and fulfill this order. Excel Hort Consult has already identified 40 new IBMs who will be trained and kited with IBs, under the FAO funded Cross Border Trader with which they have a contract to strengthen 40 farmer groups engaged in Irish potato and honey production, as well as linking them to markets. The company has been requested to submit an addendum for additional funding after being recognized for a job well done by a FAO monitoring team. Agrinet will undertake training of the IBMs as well production of manuals that will be used in the project.

BCI NETWORK – 1 IBM

The BCI network is still inactive in terms of market information sharing and deal sourcing. However, the network shares information amongst the IBMs within its area of operation. One of the Directors has been away on study leave, which has greatly affected the network. The company is however still interested in engaging in mobile money trade, which perhaps will rejuvenate the IBs once they start earning money from this trade.

Deal tracking/sourcing

At the RM/NMC level, no deals were identified this month in the region. However, the RM supported the MD in delivering the contract with ASB Katakwi for the supply of chicken, cocks and poultry feeds.

3. OTHER ACTIVITIES – IDENTIFICATION OF PPPs, PREPARING AND SUBMITTING CONCEPTS/BUSINESS PLANS

This month, the RM actively engaged in developing and submitting concepts/business plans to various agencies/business firms. Together with the MD, concepts were prepared and submitted to ASPS DANIDA and AT Uganda. The concept to ASPS DANIDA was request for a business loan for Agrifeeds, while that to AT Uganda was on sale of Market Information/sms subscription for input dealers affiliated to the organization. Responses on the concept notes will be reported on next month.

4. CHALLENGES

The biggest challenge faced was the fact that the RM has still not been able to make money for the NMC. This calls for thinking outside the box and identifying ways of bringing money into the company. One way is searching for development partners to buy into our market information service for their affiliated farmer groups, which idea will continuously be explored.

Sept TRACKING - MID/WESTERN UGANDA

MAC - IBM CONTACTS

DISTRICT	MAC	IBM	LOCATION	MOBILE	EMAIL
Kabale	Excel Hort Consult (Alex Ariho)		Kabale Town,	772467207	ariho_alex@yahoo.com
		Rita Nimusiima	Excel Office, Kabale town	775514662	excelhort@gmail.com
		Byahuka Julius	Noozi, Rwamucucu	702500241	
		Turyamureeba Robert	Kabale Central Market	774610730	
		Rwamahe Keith	Kyanamira	715284648	
		Atukwatse Rose	Excel Office, Kabale town	702712114	atukwatserose@yahoo.com
Bushenyi	Excel Hort Consult (Bazitire Grace)		Bushenyi Town	772699268	graceariho@gmail.com
			Bushenyi Town		Robertesimu@yahoo.com
		Rusiima Grace	Bitooma, Kyamuhunga	755336202	
		Mugisha Fred	Ndagaro, Ryeru	703130037	
		Umaru Kakwihikire	Bitho, Ryeru	772419527	
		Tumwesigye Vincent	Buzenga, Ryeru	774229038	
		Tumwebaze Robert	Mwogera, Katerera	754402944	
		Kyaruhe Joinus	Bushenyi Town	775392543	

		Tumwesigye Nicholas	Ishaka Town	702960926	
Rukungiri	''	Ahimbisibwe Alfred	Rukungiri Town	772328451	ahimbisibwealfred@yahoo.com
Kanungu	Excel Hort Consultants	Dennis Tugume	Kanungu Town	772624155	dtugume22@yahoo.com
		Kamara Jackson	Rutenga, Kanungu	782144197	
Mbarara	Excel Hort Consultants	Musimenta Jeninah	Mbarara Central Market	772640824	nsimentaj@yahoo.com
		Tweheeyo Herbert	Mbarara Taxi Park	772460096	
Ibanda	Excel Hort Consultants	Batarana	Ibanda town	752863298	
		Kihosyo Rutebuka	Ibanda		
Kisoro	Excel Hort Consult	Ngumije Wilberforce	Nyarusiza		
Mityana	BCI (Damalie Magala)		Mityana Town	712808829	dbmagala@yahoo.com
	BCI (Ronald Mpungu)		Mityana Town	782659156	mpunguronald@yahoo.com
		Siraj Walugembe	Banda, Mityana	777503079	
		Mubiru GW	Sserinya, Mityana	753384783	

Mpigi

BCI

Nakibirango Robinah	Bulabakalu, Mityana	773760970
Sebalinga Ditto	Maanyi, Mityana	774821060
Sylvia Nakazibwe	Mityana Town	773507639
Sebalamu Henry	Kajoji, Mityana	753904443
Annemavet	Mityana Town	772442762
Mpungu Sam	Bulera, Mityana	774116024
Ssazi Richard	Nkokoma , Mpigi	772334627

	cu		08		09				
Turyamureba Robert	Kabale Central Market	1	10-Sep-08	15-Jan-09	23-Mar-09	1	15,000.00	1	40,000.00
Rwamahe Keith	Kyanamir a	1	10-Sep-08	15-Jan-09	23-Mar-09	1	3,000.00	1	20,000.00
Rose Atukwatse	Excel Office, Kabale town	1	15-Jan-09	01-Apr-09	01-May-09			1	40,000.00

Bushe
nyi
Excel Hort Consult (Bazitir e Grace)

Excel Hort Consult (Robert Esimu)

Rusiima Grace	Bitooma, Kyamuhunga	1	01-Oct-08	15-Jan-09	23-Mar-09				
Mugisha Fred	Ndagaro, Ryeru	1	01-Oct-	15-Jan-09	23-Mar-				

			08		09					
			01-		23-					
	Umaru	Bitho,	Oct-	15-Jan-	Mar-					
	Kakwihikire	Ryeru	08	09	09					
			01-		23-					
	Tumwesigy	Buzenga,	Oct-	15-Jan-	Mar-					
	e Vincent	Ryeru	08	09	09					
			01-		23-					
	Tumwebaz	Mwogera,	Oct-	15-Jan-	Mar-					
	e Robert	Katerera	08	09	09					
			01-		23-					
	Kyaruhe	Bushenyi	Oct-	15-Jan-	Mar-		30,000.0			
	Joinus	Town	08	09	09	1	0	1	0.00	5
			19-		23-					
	Tumwesigy	Ishaka	May-	14-Jun-			80,000.0			
	e Nicholas	Town	09	09		1	0			

Rukun
giri Ahimbisibw
e Alfred

Kanun
gu David
Niwagaba 800,000.
1 00

Kamara
Jackson

Mbarara	Musimenta Jeninah	Mbarara Central Market	1	18-May-09	31/05/2009	1	2,000.00	1	30,000.00
	Tweheeyo Herbert	Mbarara Taxi Park	1	18-May-09	31/05/2009				0
Ibanda	Batarana	Ibanda town	1	18-May-09	01-May-09				
	Kihosho Rutebuka	Ibanda				1	1,000.00		
Kisoro	Ngumije Wilberforce	Kisoro							
Mityana	BCI (Damalie Magala)								
	BCI (Ronal Mpungu)						40,000.00		0
	Siraj	Banda,	1	22-	31-Jan-25-				

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Details of deal	Registered deal No1	Registered deal No2	Registered deal No3
date buyer agreement signed	date		
date seller agreement signed	date		
client	ORGANIC BIOBEST	ORGANIC BIOBEST	
commodity	HONEY	MORINGA	
target volume	500KG	5 MT	
quality	text	FAQ	
transaction unit (bag, crate)	CARTON	BAG	
transport unit (pick up, 5 - 10 ton lorry)	text		
farmer price per kg	7,000.00	\$550/MT	
farmer income target volume	3,500,000.00	2,750.00	
commission per kg	200.00	\$50/MT	
commission for deal	100,000.00	250.00	
start date	To be determined	To be determined	
end date	To be determined	To be determined	
certified volume at collection point	500 kg	5 MT	
collection point locations	Kampala	Kampala	
collection dates	To be determined	To be determined	

collected volume	amount		
amount paid to farmers	money		
date paid to farmers	date		
amount of commission paid	money		
date commission paid	date		
MAC/IBM participating	Excel Hort Consult		
Remarks	Deal cancelled	Deal cancelled	
date buyer agreement signed	date		
date seller agreement signed	date		
client	ORGANIC BIOBEST	ORGANIC BIOBEST	
commodity	HONEY	MORINGA	
target volume	500KG	5 MT	
quality	text	FAQ	
transaction unit (bag, crate)	CARTON	BAG	
transport unit (pick up, 5 - 10 ton lorry)	text		
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farmer income target volume	3,500,000.00	2,750.00	
commission per kg	200.00	\$50/MT	
commission for deal	100,000.00	250.00	

start date	To be determined	To be determined	
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collection dates	To be determined	To be determined	
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amount paid to farmers	money		
date paid to farmers	date		
amount of commission paid	money		
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MAC/IBM participating	Excel Hort Consult		
Remarks	Deal cancelled	Deal cancelled	