

AGRINET UGANDA LIMITED

PROGRESS REPORT FOR THE MONTH OF OCTOBER 2009

1. IBM PERFORMANCE

(a) EXCEL HORT CONSULT NETWORK

The 40 new IBMs were trained in basics of IB set up and management during this month, and at the end of the training, 17 of the IBMs were provided with IBs. The training was conducted by the MAC with distance support from the RM, using the IB manual. Though none of the IBs has commenced sharing local price information, one of them (Ngumije Wilberforce from Nyarusiza, Kisoro) has already made a modest commission from the sale of honey, alongside several trade agents and the MAC who facilitated the deal.

The MAC submitted a concept note on its proposed participation in the upcoming trade show, which was shared on LLL. Considerable effort was made in preparation for the trade show.

BCI NETWORK – 1 IBM

Though progress has been rather slow, the IBM in Mityana made some money through commissions tied to adverts from the board this month. The IBM has also resumed sale of airtime as an additional income stream, though business is still slow. Unfortunately for the MAC, the internet café has not performed well due to power cuts.

Deal tracking/sourcing

At the RM/NMC level, a deal to sell 500 mt of maize belonging to FFS's supported by ASB Lira was pursued. A big buyer – APONYE was identified, and offered to buy clean maize as well providing trucks to ferry the maize from Lira to Lango but at the farmers cost. Payment would be made after delivery on confirmation of quality and quantity. However, the farmers developed cold feet and backed out of the deal.

3. OTHER ACTIVITIES – IDENTIFICATION OF PPPs, PREPARING AND SUBMITTING CONCEPTS/BUSINESS PLANS and ATTENDING THE WORLD FOOD DAY

The RM represented Agrinet at the World Food Day Celebrations that were held on October 16th 2009 in Kotido. A lot of visitors visited the Agrinet desk (in the FAO tent) and as a result, a number of contacts were made which have prospects for the company. At the invitation of the FAO Emergency program, a presentation was made to over 50 FFS representatives in Lira, who were quite interested in subscribing for sms bulletins as a start. After the presentation in Lira, Agrinet was invited to make a presentation to the Food Security Cluster and to the technical managers of LEAD, a USAID funded program. More info as to how these opportunities unveil will be shared in November.

MAC - IBM CONTACTS

DISTRICT	MAC	IBM	LOCATION	MOBILE	EMAIL
Kabale	Excel Hort Consult (Alex Ariho)	Rita Nimusiima	Kabale Town,	772467207	ariho_alex@yahoo.com
		Byahuka Julius	Excel Office, Kabale town	775514662	excelhort@gmail.com
		Turyamureeba Robert	Noozi, Rwamucucu	702500241	
		Rwamahe Keith	Kabale Central Market	774610730	
		Atukwatse Rose	Kyanamira	715284648	
		Excel Office, Kabale town	702712114	atukwatserose@yahoo.com	
Bushenyi	Excel Hort Consult (Bazitire Grace)		Bushenyi Town	772699268	graceariho@gmail.com
			Bushenyi Town		Robertesimu@yahoo.com
	Excel Hort Consult (Robert Esimu)	Rusiima Grace	Bitooma, Kyamuhunga	755336202	
		Mugisha Fred	Ndagaro, Ryeru	703130037	
		Umaru Kakwihikire	Bitho, Ryeru	772419527	
		Tumwesigye Vincent	Buzenga, Ryeru	774229038	
		Tumwebaze Robert	Mwogera, Katerera	754402944	
		Kyaruhe Joinus	Bushenyi Town	775392543	
Tumwesigye Nicholas	Ishaka Town	702960926			
Rukungiri	''	Ahimbisibwe Alfred	Rukungiri Town	772328451	ahimbisibwealfred@yahoo.com
Kanungu	Excel Hort Consultants	Dennis Tugume	Kanungu Town	772624155	dtugume22@yahoo.com
		Kamara Jackson	Rutenga, Kanungu	782144197	
Mbarara	Excel Hort Consultants	Musimenta Jeninah	Mbarara Central Market	772640824	nsimentaj@yahoo.com
		Tweheeyo Herbert	Mbarara Taxi Park	772460096	
Ibanda	Excel Hort Consultants	Batarana	Ibanda town	752863298	
		Kihosyo Rutebuka	Ibanda		
Kisoro	Excel Hort Consult	Ngumije Wilberforce	Nyarusiza		
Mityana	BCI (Damalie Magala)		Mityana Town	712808829	dbmagala@yahoo.com

	BCI (Ronald Mpungu)		Mityana Town	782659156	mpunguronald@yahoo.com
		Siraj Walugembe	Banda, Mityana	777503079	
		Mubiru GW	Sserinya, Mityana	753384783	
		Nakibirango Robinah	Bulabakalu, Mityana	773760970	
		Sebabinga Ditto	Maanyi, Mityana	774821060	
		Sylvia Nakazibwe	Mityana Town	773507639	
		Sebalamu Henry	Kajoji, Mityana	753904443	
		Annemavet	Mityana Town	772442762	
		Mpungu Sam	Bulera, Mityana	774116024	
Mpigi	BCI	Ssazi Richard	Nkokoma , Mpigi	772334627	

IBM PERFORMANCE TRACKING

District	MAC	IBM	LOCATION	identified	Step 1 training	Step 1 Cert	Step 2 Train	Step 2 Cert	Step 3 train	License	Operational	number of adverts	income from advert fees	number of deals	Income from commissions on deals	amount of rent paid	number of days send in price data
Kabale	Excel Hort Consult (Alex Ariho)													1	1,500,000.00		
		Rita Nimusiima	Excel Office, Kabale town	1	15-Jan-09	01-Apr-09	05-Jan-09	01-May-09									8
		Byahuka Julius	Noozi, Rwamucucu Kabale	1	10-Sep-08	15-Jan-09	23-Mar-09										
		Turyamureeba Robert	Central Market	1	10-Sep-08	15-Jan-09	23-Mar-09					1	20,000.00	1	70,000.00		
		Rwamahe Keith	Kyanamira	1	10-Sep-08	15-Jan-09	23-Mar-09					1	10,000.00	1	50,000.00		
		Rose Atukwatse	Excel Office, Kabale town	1	15-Jan-09	01-Apr-09	01-May-09	01-May-09						1	100,000.00		

		Kamara Jackson							
Mbarara	Musimenta Jeninah	Mbarara Central Market	1	18-May-09	31/05/2009	1	10,000.00	1	50,000.00
	Tweheeyo Herbert	Mbarara Taxi Park	1	18-May-09	31/05/2009				
Ibanda	Batarana	Ibanda town	1	18-May-09	01-May-09				
	Kihosho Rutebuka	Ibanda				1	5,000.00		
Kisoro	Ngumije Wilberforce	Kisoro					30,000.00		
Mityana	BCI (Damalie Magala)								
	BCI (Ronald Mpungu)						70,000.00		
	Siraj Walugembe	Banda, Mityana	1	22-Jan-09	31-Jan-09				
	Mubiru GW	Sserinya, Mityana	1	22-Jan-09	31-Jan-09				
	Nakibirango Robinah	Bulabakalu, Mityana	1	22-Jan-09	31-Jan-09				

				22-		25-								
		Sebabinga	Maanyi,	Jan-		Mar								
		Ditto	Mityana	09	31-Jan-09	-09								
				22-		25-	28-							
		Sylvia	Mityana	Jan-		Mar	Mar							
		Nakazibwe	Town	09	31-Jan-09	-09	-09							
				22-										
		Sebalamu	Kajoji,	Jan-										
		Henry	Mityana	09	01-Apr-09									
				14-										
		Annemavet	Mityana	Apr-	5th May									
			Town	09	09									
				16-										
		Sam Mpungu	Bulera,	Jun-										
			Mityana	09	18-Jun-09									
				22-										
		Ssazi	Nkokoma ,	Jan-										
Mpigi	BCI	Richard	Mpigi	09										
											365,000.0			
TOTALS			23				0	6		0	5	270,000.00	0	13

Details of deal	Registered deal No1	Registered deal No2
date buyer agreement signed	date	
date seller agreement signed	date	
client	ORGANIC BIOBEST	ORGANIC BIOBEST
commodity	HONEY	MORINGA
target volume	500KG	5 MT
quality	text	FAQ
transaction unit (bag, crate)	CARTON	BAG
transport unit (pick up, 5 - 10 ton lorry)	text	
farmer price per kg	7,000.00	\$550/MT
farmer income target volume	3,500,000.00	2,750.00
commission per kg	200.00	\$50/MT
commission for deal	100,000.00	250.00
start date	To be determined	To be determined
end date	To be determined	To be determined
certified volume at collection point	500 kg	5 MT
collection point locations	Kampala	Kampala
collection dates	To be determined	To be determined

collected volume	amount	
amount paid to farmers	money	
date paid to farmers	date	
amount of commission paid	money	
date commission paid	date	
MAC/IBM participating	Excel Hort Consult	
Remarks	Deal cancelled	Deal cancelled